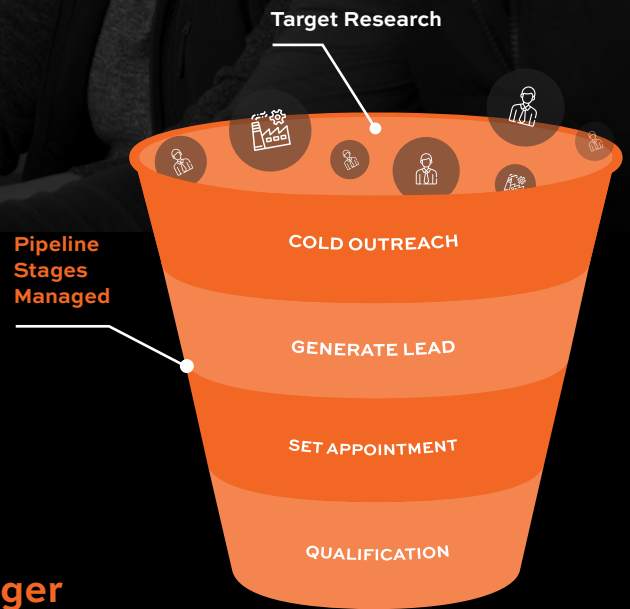


Pre-qualified B2B manufacturing prospects with

OUTSOURCED BUSINESS DEVELOPMENT

Outsourced Business Development prospects are pitch-ready ideal customers from the B2B manufacturing space.



With Factor Outsourced Business Development you'll get:

> Dedicated Business Development Manager

Management of all outbound sales and qualification of opportunities via video calls.

> Qualified Sales Opportunities

Your BDM has one or more phone and video calls to ensure there is an application for your product or service. Less time qualifying & more time pitching.

> Streamlined Sales Efforts and Process

A manufacturing-specific database, defined outbound process, and data team allow you to outsource the entire business development process.



ADAM WOOD
Sales Manager

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adam@bethefactor.com

**TALK TO OUR SALES TEAM ABOUT
OUTSOURCING BUSINESS DEVELOPMENT**